

# FALL INTO RED

AUGUST 1 - NOVEMBER 30, 2015

## INDEPENDENT SALES DIRECTORS:

### Future Independent Sales Director\* Necklace

Independent Sales Directors who have a minimum of three unit members achieve the challenge each month also will receive the same necklaces that their unit members receive.

#### Example 1

If you have three unit members who achieve Star Team Builder status and one unit member who achieves Future Independent Sales Director status, you will receive three Star Team Builder necklaces and one Future Independent Sales Director necklace.

#### Example 2

If you have one unit member who achieves Star Team Builder status and one unit member who achieves Future Independent Sales Director status, you will not receive any necklaces. You MUST have THREE unit members achieve the challenge each month to receive the necklaces.



## CONSISTENCY PRIZE CHALLENGE

When you have three unit members who achieve the consistency challenge, you will receive the consistency prize bonus, a Colorblock Clutch, PLUS a \$150 bonus check!

If you have three unit members who receive the four out of four-month consistency challenge prize, Colorblock Wristlet, you also will receive the four out of four-month consistency prize.

Consistency prizes will be distributed at the prize party at Leadership 2016 or mailed following Leadership to those who do not attend. However, you must attend Leadership to receive the \$150 bonus check.



## NEW INDEPENDENT SALES DIRECTORS:

### Example 1

If you debut as a new Independent Sales Director during the contest period and three of your unit members achieve the consistency challenge, you AND your Independent Senior Sales Director will receive the consistency prizes.

### Example 2

Independent Sales Directors who debut Nov. 1: If you achieve the consistency challenge as an Independent Beauty Consultant and then debut as a new Independent Sales Director, you AND your Independent Senior Sales Director will receive the consistency prizes.

\*Your level on the career path will be determined as of the last day of the month.

\*\*Cumulative team production is the combination of your personal wholesale Section 1 production and your personal team members' wholesale Section 1 production.

An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 order is received and accepted by the Company and in the following two calendar months.



Designed by QT Office